Mike Gallegos

Forward Deployed Engineer · Product Builder · Applied AI

Principal Product Manager at DataBee (Comcast Technology Solutions) · Cybersecurity, GRC and AI-native products

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SUMMARY

Product manager and hands-on builder, 20 years in cybersecurity and compliance. I've been a Unix administrator, a security consultant, and a product owner. In each of those roles, the part I was best at was understanding what the customer actually needed and then helping build it. Consulting taught me how to listen, find what's actually wrong, and earn trust along the way. Years of building and running production systems left me well versed in engineering and architectural best practices, so I can work through tradeoffs with the team and write real code, not just describe what I'd like to see.

At DataBee I own cybersecurity, compliance, and AI-native products end to end. Over the past year that has meant working as a product builder as much as a product manager: prototyping features myself and submitting production PRs alongside the engineering team. I've also taken on much of the go-to-market side, producing our product and feature launch videos with Remotion and ElevenLabs. This feels like the most exciting moment in my career to be building software, and I want a role that keeps me close to the whole arc, from the first customer conversation through release.

CORE COMPETENCIES

- Agent Orchestration
- Cybersecurity & GRC Products
- Go-to-Market Execution
- End-to-End Product Ownership
- Customer-Embedded Delivery
- AI Product Management

SELECTED PROJECTS

DataBee — product launch videos

Frontier AI Defense · youtu.be/RQ68kyoRH6s | User Access Reviews · youtu.be/QyRrgKEFpNA

Launch videos for two recent DataBee products, produced myself with Remotion and ElevenLabs.

Astriq — AI-powered TikTok analytics

github.com/mcgalleg/creator | creator-gold.vercel.app

Built and deployed solo. Ask questions about your data in plain English, get back generated charts, metrics and insights. Ships an MCP server so Claude Desktop, ChatGPT or Claude Code can connect as external clients. Next.js, React, TypeScript, PostgreSQL with Drizzle ORM, Clerk auth, Tailwind, Recharts, Excalidraw, Remotion. Personal project; no users yet.

EXPERIENCE

Comcast Technology Solutions — Principal Product Manager

July 2023 – Present

I own end-to-end product development for AI-native and compliance features — from customer discovery and real-user validation through prototyping, specification, coding alongside engineering and go-to-market execution.

- **AI Products.** Launched two production AI capabilities that deliver immediate value to security and compliance teams: **RiskFlow Ask a Question**, a natural language interface that translates plain-English questions into accurate SQL queries against normalized security and GRC data; and a **Dashboard AI Agent** that understands the current dashboard, respects active filters, and answers compliance and risk questions directly against live data.
- **Compliance Foundation.** Built core compliance capabilities that replace messy spreadsheet-and-shared-drive workflows with structured, audit-ready tools: shipped DataBee's User Access Review, replacing standalone governance tooling for access recertification; a Knowledge Base with control documentation and one-click audit-ready PDF exports; and a Framework Coverage engine supporting gap analysis against NIST CSF v2.0, PCI-DSS v4.0.1, CIS CSC v8.1, and other major standards.
- **Security Operations.** Defined DataBee Exposure Management, which ranks business applications by exposure and collapses vulnerability backlogs into a few fixes that clear them. Delivered Network Monitoring (powered by BluVector) — a unified detection console on top of Suricata and Zeek that provides PCI DSS evidence without requiring separate data pipelines.
- **Customer Support Portal.** Designed and shipped a tenant-aware ticketing system with role-based access controls, enabling support teams to work efficiently across multiple customer environments without elevated privileges.

Product documentation: User Access Review | RiskFlow Ask a Question | Customer Support Portal | Framework Coverage
Launch video, built in Remotion: DataBee User Access Reviews

Deepwatch — Senior Technical Product Manager

June 2022 – May 2023

- Led a machine learning pilot program focused on creating cybersecurity detection models, managing a team of a data scientist, a machine learning engineer, and software developers to build solutions that met customer needs.
- Managed the entire product development life cycle from ideation to launch, including project planning, pricing, resource allocation, and risk management.
- Partnered with sales and marketing to define product requirements and develop go-to-market strategies, and maintained relationships with key stakeholders across customers and internal teams.
- Performed research and analysis to identify new opportunities, informed roadmap decisions, and translated product strategy into detailed requirements for engineering.

RSA Security

November 2006 – August 2021 · 14 yrs 10 mos

Principal Product Manager

February 2016 – August 2021

- Drove the NetWitness “Run Anywhere” strategy and execution across hardware, virtual (VMware, Hyper-V, Nutanix), and cloud (AWS, Azure, GCP) product offerings, plus the business-planning processes spanning cross-functional teams.
- Helped introduce the NetWitness Cloud SIEM product offer, analyzing consumer needs, market trends, and potential partnerships from an ROI and build-vs-buy perspective.
- Product Owner for all NetWitness hardware — pricing, SKUs, maintenance model, configurations, QE, supporting software, enablement, and documentation. Introduced hardware and virtual platform offers meeting the high-performance requirements of 10–40Gb full packet capture on appropriately configured Dell PowerEdge servers, SAN storage, or cloud infrastructure (S3, EBS, Managed Disks).
- Introduced a next-generation Health and Wellness product offer for the NetWitness platform, and led an initiative to simplify NetWitness storage configurations, reducing part count, inventory, and cost.

Senior Practice Consultant

November 2006 – February 2016

- Built custom professional-services engagements in Python, PowerShell, JavaScript, Node, and *nix shell scripting.

- Delivered Compliance Enablement Services around the RSA SIEM products: integrating compliance-critical event sources, device integration log tuning, alert development, and customized reports to fulfill customer compliance requirements.
- Delivered SIEM Program services — identifying strategy requirements and objectives for a Critical Incident Response function, running current-state gap analysis of monitoring, response, and reporting capabilities, and delivering a final report and presentation outlining recommended organization structure, roles and responsibilities, and documentation framework.

EARLIER EXPERIENCE

Reddshell Corporation — Information Security Consultant — July 2005 – November 2006

- Performed external and internal vulnerability assessments to identify potential security vulnerabilities in client infrastructure, and was involved in lightweight penetration testing.
- Developed detailed plans and supporting documentation to remediate and mitigate risks, and worked with clients to identify business processes and determine scope for IT compliance efforts.
- Assisted organizations in preparing for VISA-PCI and Sarbanes-Oxley (Section 404) compliance audits — scoping, auditing, testing, walkthrough, and remediation — and developed and reviewed IT policies per SOX requirements.

Cheaptickets.com — Unix Systems Administrator — March 2003 – July 2005

- Administered SUN Enterprise, SUN Sunfire, Secure OS, AIX, and Linux servers in a production environment running around the clock.
- Well versed in Python and shell scripting; documented systems administration and operations procedures.

EDUCATION

University of Colorado Denver — Bachelor of Science, Business Administration — 1996 – 2000

SKILLS

Languages — Python, TypeScript, JavaScript, Node, PowerShell, SQL, *nix shell

Web & Data — Next.js, React, PostgreSQL, Drizzle ORM, Tailwind, Recharts, Clerk, Remotion

AI & Agents — Claude, Claude Code, Cursor, MCP servers, multi-agent orchestration, evaluation systems, context engineering, natural-language-to-SQL

Security & GRC — SIEM, compliance enablement, data governance, security operations, NIST CSF, PCI-DSS, CIS CSC